

*Buying Or Selling:
My Promise To You,
Real Estate With
Professionalism And
Integrity!*



Lou Poma
Associate Broker

It's a big responsibility to live in a town this small and to do business here surrounded by so many people I know and love. I take that responsibility seriously, and help people – friends old and new-- buy and sell real estate to the best of my ability! It's easy to love a town like Pagosa Springs. It's even easier to love the people who live and thrive in these beautiful mountains.

I'm not "technically" a Pagosa Springs native – I moved here at the age of two! But for most of my life I've been here, with short stretches of time spent away. After high school, I played basketball for Kansas State, then football for the Dallas Cowboys for a few months. I've worked on the "Euro Chunnel" between England and France and an 8,000-foot hole in Michigan. I've drilled wells in the Pagosa area and became Eaton International's first million-dollar salesman back in 1972.

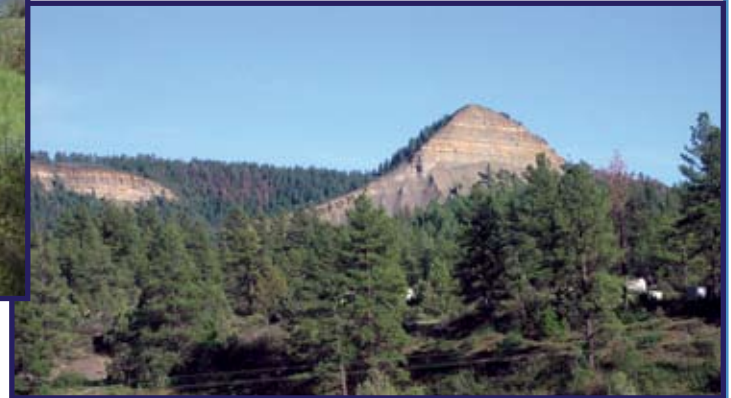
I worked for my Dad at his Texaco station beside the Courthouse, eventually taking over and building a number of businesses at that location. If you're thinking of going into business here in Pagosa Springs, I can tell you a lot about what not to do! But I also have some good advice on how to succeed.

I've been in Real Estate in some way or another since 1971, and have truly found my calling. I know it's cliché, but after raising a wonderful family here in Pagosa, I'm just happy to help share it with others, making lifelong friends in the process, and enjoying every minute. Selling ranches and land to newcomers and old friends alike has been very rewarding.

I'm a proud father of three exceptionally talented and brilliant kids, and the adoring grandfather of a baby boy! I'm also very proud to have made lots of trusted friends in my life, many of whom are right here in Pagosa Springs. I'd love to have a chance to make you one of them... Stop by the downtown office anytime to chat. I'm dedicated to providing Real Estate services with the highest level of Professionalism and Integrity!

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Aspen Springs Homesites



601 1.086Ac+- Corner Parcel W Views Of Sunset Easy To Build (307879) as1, blk 05, lot 03 >Oak Dr 646 (nicolin-esm) \$29,000

602 1.335Ac+- Flat Buildable Lot, Trees In The Back . (308011) as1, blk 09, lot 08 >Spruce Cir 429 (stewart-scf) \$34,500

603 1.285Ac+- Wooded Lot Situated In A Quiet Neighborhood (304285) as2, blk 05, lot 39 >Magpie Lane 117 (brown-his) \$18,000

604 2.127Ac+- Double Lot W Great Views, Value & S Exposure (592557) as2, blk 05, lot 53-54 >Buttercup Dr 306 (mason-esm) \$39,900

605 1.098Ac+- Tremendous Western Views From This Large Lot (306781) as2, blk 10, lot 17 >Deer Trail 914 (splawn-spr) \$29,900

606 1.548Ac+- Close To Nf Some Pines & Oaks Meadow Ez Build (307880) as2, blk 13, lot 15 >Cactus Dr 979 (guess-esm) \$39,900

607 1.683Ac+- Views Of Broken Off Point & Pines, Elec Near. (587606) as2, blk 13, lot 23 >Sparrow Cir 226 (lorman-his) \$25,900

608 0.992Ac+- Nice Wooded Lot W/ Elec. & Phone On Property. (589556) as4, blk 11, lot 11 >Nutra Cir 357 (villers-grl) \$20,000

609 5.511Ac+- Spectacular Views, Wooded Ambiance & Privacy. (307724) as5, lot 210 >Indian Land Rd 875 (johnson-his) \$32,000

610 1.999Ac+- Remote And Heavily Wooded. Elect. And Tel. (581389) as5, lot 301 >Mclain Ct 177 (secking-spr) \$29,900

611 1.489Ac+- Three Lots. Affordable With Views And Trees. (306927) as5, lot 323 >Mervin Ct 63 (cook-spr) \$89,000

612 1.291Ac+- Chimney Rock & Southern Views, Very Private (588738) as5, lot 333 >Hurt Dr 859 (somers-esm) \$29,000

613 15.063Ac+- Top Of The World With Huge Pagosa Peak Views (592874) as5, lot 378 >Oldham'S PI 276 (lindsay-mas) \$150,000

614 1.087Ac+- Homesite Has Drive & Housepad W/Trees Cleared (307826) as6, lot 137 >Reba'S Ct 114 (rudd-wab) \$16,000

615 5.685Ac+- Private Setting On Cul-De-Sac W/Trees. (307351) as6, lot 142 >Reba'S Ct 115 (roach-grl) \$92,500

616 4.024Ac+- Picturesque Place To Build Your Cabin. (307168) as6, lot 242 >West View Rd 630 (asbury-his) \$29,900

617 7.552Ac+- Huge Views, Great Building Site (583769) as6, lot 371 >Grand View Ct 90 (slough-ram) \$150,000

618 1.194Ac+- Great Opportunity: 2 Lots With Trees. (307492) as6, lot 534 >Crooked Rd 1701 (raber-wab) \$16,000

619 1.159Ac+- Nicely Wooded Lot, Level Building Areas. (307491) as6, lot 535 >Crooked Rd 1661 (raber-wab) \$16,000

620 1.267Ac+- Level Property Near End Of Cul-D-Sac. Wooded (307573) as6, lot 553 >Susan'S PI 143 (defrees-spr) \$12,900

621 5.20Ac+- Aspen Springs Homesite (589465) as6, lots 591, 592, 593 >Quiet Ct 49 (barber-grl) \$99,900

622 1.138Ac+- Aspen Springs Homesite (591469) as6, lot 705 >Gun Barrel Rd 316 (bratche-wab) \$13,000

623 0.993Ac+- Acre On Quiet Cul-De-Sac. (306950) as6, lot 753 >Lazy Ct 58 (sundber-wab) \$15,500

624 1.129Ac+- Nice Pair Of Lots Close To Oak Hill Ranches (307521) as6, lot 797 >Schroeder Ct 159 (buttle-m-wab) \$35,000

625 0.644Ac+- Great View Can Be Sold Individually (585387) as1, blk 01, lot 02 >Oak Dr 1051 (hovatte-lou) \$140,000

626 1.02Ac+- Corner Lot With Great Southern Exposure (593136) as6, lot 084 >Crooked Rd 1178 (jamieso-ram) \$18,000

